

Dear Valued Client,

We are writing to you today about legislation that may impact your rodent control program.

In July 2021, the British Columbia Ministry of Environment and Climate Change established an 18-month restriction on the sale and use of second-generation anticoagulant rodenticides (SGARs). These restrictions are aimed at reducing the impact on non-target animals.

SGARs have been widely used by the pest management industry since the 1960s for their effectiveness. Rentokil, like other responsible pest management providers, already takes precautions to secure our rodent control devices and limit the use of these products.

On January 21, 2023, these initial restrictions became more stringent and permanent. At Rentokil, our mission is to protect people, enhance lives, AND preserve the planet, so we want to be transparent about what this means for you and for us.

What are the restrictions that this new legislation puts in place?

- Only licenced professionals in certain capacities can buy and use these products. Rentokil is licensed to do so.
- While the legislation does not ban the use of SGARs, it does tightly restrict when they can be used and for how long, both in short-term cycles and cumulative annual days.

How will the new legislation affect my business?

Limiting SGAR use affects the entire pest management industry. We anticipate that it will take time for the industry to adjust; rodent populations could increase as a result. With Rentokil as your partner, your property is well-protected, but it could see increased pressures from neighbouring properties that we do not service.

To protect your property, our technical experts and your Rentokil team are already taking action. As a result, we may employ one or more of the following strategies in your program. Your Rentokil representative will discuss any changes with you.

- 1) Closely monitor rodent pressure around your property and make preventative recommendations to help you reduce the risk of rodents getting inside.
- 2) Based on this enhanced monitoring, we may recommend:
 - a) Exclusion and proofing to prevent rodent entry or reduce overall pressure
 - b) Increasing the number of exterior and/or interior rodent control devices
 - c) Switching to the use of snap traps in exterior stations
 - d) Use of technology-enabled devices and other innovative rodent control strategies such as rodent contraceptives

- e) Increasing the frequency of service to accommodate any of these additional strategies and increase the protection of your business.

Despite this regulatory hurdle, your Rentokil team remains committed to protecting your property from rodents and other pests. Maintaining a strong partnership, cooperation, and transparency will go a long way toward keeping your property rodent-free.

In partnership,

Rentokil

The Experts in Pest Control

- For additional questions about how this legislation may affect your Rentokil service, see our FAQ:
https://www.rentokil.com/ca/assets/content/files/rtk-canada_-b.c.-sgar-restriction-fqs.pdf
- For more information about the new BC Rodenticide restrictions, go to:
<https://www2.gov.bc.ca/gov/content/environment/pesticides-pest-management/legislation-consultation/rodenticide-ban>
- Residential homes and multifamily properties may also be at risk of increased rodent activity. Explore the Ministry's residential rodent control tips:
https://www2.gov.bc.ca/assets/gov/environment/pesticides-and-pest-management/legislation-consultation-new/bmp_rodent_ipm_for_public.pdf
- Questions about the legislation should be directed to the Ministry of Environment:
BC.IPM@gov.bc.ca